



May 24, 2013

Earl Liverman
Federal On-Scene Coordinator
U.S. EPA Coeur d'Alene Field Office
1910 Northwest Boulevard, Suite 208
Coeur d'Alene, ID 83814

Re: Avery Landing Site, UAO (EPA Docket No. CERCLA-10-2013-0094)

Dear Mr. Liverman:

I am the chief financial officer of Potlatch Corporation and Potlatch Land & Lumber, LLC, headquartered at 601 West 1st Ave., Suite 1600, Spokane, Washington (collectively, the "Company"). This letter is in support of the Company's use of a financial test to demonstrate financial assurance for the obligations of the Company under that certain Unilateral Administrative Order ("UAO") issued April 4, 2013 (EPA Docket No. CERCLA-10-2013-0094) pursuant to the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, 42 U.S.C. § 9607 et seq. ("CERCLA"). This letter confirms the Company's satisfaction of certain financial criteria, as set forth more fully below, that makes the Company eligible to utilize the financial test as financial assurance under the UAO.

1. The dollar amount of financial assurance required by Paragraph XV of the UAO and covered by the Company's use of the financial test \$5,000,000.
2. The Company is a signatory to the following CERCLA settlements (other than the UAO) under which the Company is providing financial assurance to EPA through the use of a financial test. The total dollar amount of such financial assurance covered by a financial test is equal, in the aggregate, to ZERO, and is shown for each such settlement as follows:

None
3. The Company is the owner and/or operator of the following facilities for which the Company has demonstrated financial assurance through a financial test, including but not limited to hazardous waste Treatment, Storage, and Disposal ("TSD") facilities under 40 CFR parts 264 and 265, Municipal Solid Waste Landfill ("MSWLF") facilities under 40 CFR part 258, Underground Injection Control ("UIC") facilities under 40 CFR part 144, Underground Storage Tank ("UST") facilities under 40 CFR part 280, and Polychlorinated Biphenyl ("PCB") storage facilities under 40 CFR part 761. The total dollar amount of such financial assurance covered by a financial test is equal, in the aggregate, to ZERO, and is shown for each such facility as follows:

None

4. The Company guarantees the CERCLA settlement obligations and/or the MSWLF, TSD, UIC, UST, PCB, and/or other facility obligations of the following guaranteed parties. The total dollar amount of such CERCLA settlement and regulated facility obligations so guaranteed is equal, in the aggregate, to ZERO, and is shown for each such settlement and/or facility as follows:

None

5. The Company is required to file a Form 10K with the Securities and Exchange Commission ("SEC") for the Company's latest fiscal year.
6. The Company's fiscal year ends on December, 31. I hereby certify that the figures for the following items marked with an asterisk are derived from the Company's independently audited, consolidated year-end financial statements for its latest completed fiscal year, ended December 31, 2012, and further certify as follows:
- A. The aggregate total of the dollar amounts shown in Paragraphs 1 through 4 above equals \$5,000,000.
- B. The current rating of the Company's senior unsecured debt is Baa3 as issued by Moody's Investor Services.
- *C. Company's tangible net worth equals: *\$132,506,000*.
- *D. Company's total assets in the U.S. equal (required only if less than 90% of Company's assets are located in the U.S.):

N/A

- E. Is line C at least 6 times line A?

Yes

- F. Is line C at least \$10 million?

Yes

- G. Are at least 90% of Company's assets located in the U.S.?

Yes

If "No," complete line H.

H. Is line D at least 6 times line A?

N/A

I hereby certify that, to the best of my knowledge after thorough investigation, the information contained in this letter is true, accurate, and complete. I am aware that there are significant penalties for submitting false information, including the possibility of fine and imprisonment for knowing violations.

A handwritten signature in black ink, appearing to read "Eric J. Cremers", written over a horizontal line.

Eric J. Cremers

President, Chief Operating Officer and Chief Financial Officer

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